



**The document output management solution that ensures complete print security**

## **A unique combination of Ringdale® leading-edge connectivity expertise and OKI Printing Solutions printing technologies**

For years, secure printing has been a goal of organizations large and small. The challenge has been to control access to confidential documents in a convenient, cost-effective way.

FollowMe Printing provides a complete, no-hassle solution to secure document output management.

The Ringdale FollowMe all-in-one solution combines the advantages of many different tools to provide roaming and secure printing—as well as centralized accounting and auditing.

FollowMe helps organizations of any size to optimize its output devices in order to reduce the costs associated with paper and toner usage.

### **Inside the enterprise**

Within organizations supporting hundreds—even thousands—of users and cost centers, document printing and copying accountability and cost recovery are rapidly becoming mandatory.

This is especially relevant in universities and corporate offices, particularly in law firms and financial and insurance institutions. In these settings, FollowMe Printing provides a complete solution for allocating cost and better management of print and copy assets. User conditions can be applied in a number of ways, including restrictions placed on color output, number of pages printed, duplex vs. simplex and paper size.

### **FollowMe Advantages:**

- Creates a secure and confidential printing environment
- Gives organizations the ability to account for all activity
- Optimizes and streamlines the printing environment
- Compatible with all OKI Printing Solutions products and mixed printing environments

# FollowMe® Secure Document Output Management

## Security and Confidentiality

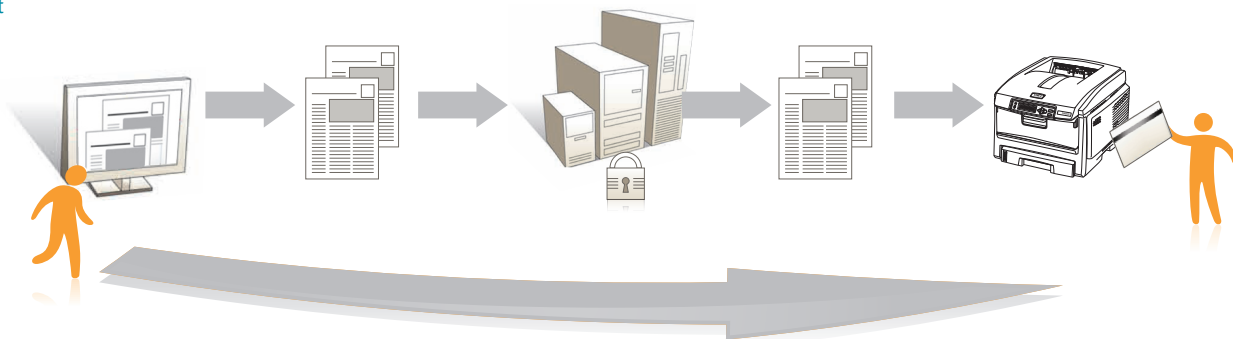
- Print jobs are never lost
- Government grade encryption secures print process from start to finish
- Print jobs follow the user to their choice of printer; users must identify themselves before print is released
- Unclaimed print jobs do not get printed
- Technology learning curve
- Compatible with existing identification technologies:
  - Numeric PIN
  - Barcode
  - Magnetic swipe card
  - Proximity card
  - Smart card
  - Fingerprint

## Accountability

- Centralized management
- Cost can be assigned and accounted for on a per user, cost center, departmental, customer, project, cost code or printer basis
- User activity can be audited for all device functions
- Minimal training required; training supplied by OKI Printing Solutions and Ringdale®, if needed
- Extensive reporting functionality Multiple report types:
  - Cost
  - Usage
  - Deleted print jobs
  - Payment
  - Exportable to third party charts and graphs

## Optimized/Streamlined Environment

- Policy and rules-based printing
- Custom policy programming interface
- Ability to force routing of jobs for most effective use of assets
- Reduces training costs and learning curve (virtually immediate usability)
- Enables restriction of printing resources to save toner and reduce paper usage:
  - Black & white vs. color
  - Number of pages/print jobs per user
  - Duplex vs. simplex
  - Paper size
  - Tray re-mapping



## The advantages of FollowMe from Ringdale®

BEFORE FollowMe	WITH FollowMe	ADVANTAGE
High overall cost associated with printing: equipment, consumables, waste and maintenance	Global or user-specific policies and procedures restrict users, redirect printing to another device, or force use of black & white	Average cost savings between 20% and 30%
Complexity of managing a mixed fleet of printing-device brands and types	FollowMe Printing and FollowMe Copy Patrol work with OKI Printing Solutions and most other printers/MFPs	Successfully manage your entire print-and-copy fleet through a single robust application
Perception that color printing is too expensive and difficult to manage	Color access control forces black & white-only printing for designated users	Color and monochrome printing are managed for optimum cost savings
Confidential documents are mixed with regular documents on printer output tray	Print job is held at central FollowMe Q-Server until the originator is at the printer to authenticate and release it	Confidentiality of documents is secured, with access limited to originators
Printers in secure environment and not accessible by all	FollowMe security hardware (authentication device) on all printers and MFPs	Productivity is enhanced: users can access any network printer for confidential output
Users require their own printers so they can print confidential documents	FollowMe security hardware (authentication device) on designated printers/MFPs	IT/Management control distribution of FollowMe-enabled devices

Contact your local representative for details and a technology demonstration.

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